



Cohu Reports Fourth Quarter and Full Year 2004 Operating Results

February 3, 2005

Conference call conducted Thursday February 3, 2005

POWAY, Calif., February 3, 2005 -- Cohu, Inc. (NASDAQ:COHU) today announced that net sales were \$38.1 million for the fourth quarter ended December 31, 2004 compared to \$40.9 million for the fourth quarter of 2003 and \$54.9 million for the third quarter of 2004. Net income for the fourth quarter of 2004 was \$2.5 million or \$0.11 per share compared to a net loss of \$2.2 million or \$0.10 per share for the fourth quarter of 2003 and net income of \$5.2 million or \$0.24 per share for the third quarter of 2004.

Sales for the year ended December 31, 2004 were \$176.2 million with net income of \$16.7 million and net income per share of \$0.76 compared to net sales of \$138.6 million with a net loss of \$47,000 or \$0.00 per share for the year ended December 31, 2003. The income tax benefit in 2004 resulted from a reduction of approximately \$4.5 million in the deferred tax asset valuation allowance recorded in prior periods. The reduction in the tax valuation allowance had no impact on cash flows. Included in the 2003 results were a \$7.9 million gain related to the sale of land, a \$2.5 million investment writedown and a \$7.0 million deferred tax asset valuation allowance.

Orders for the fourth quarter of 2004 were \$46.1 million compared to \$37.1 million for the third quarter of 2004. Backlog was \$62.6 million at December 31, 2004 compared to \$54.6 million at September 30, 2004. Fourth quarter 2004 sales of semiconductor test handling equipment accounted for 79% of total sales. Sales of television cameras and related equipment were 12% of sales and metal detection and microwave communications equipment contributed 9% of sales.

James A. Donahue, President and Chief Executive Officer, stated, "Cohus fourth quarter sales were in line with our expectations, following reduced order levels during Q3. Fourth quarter orders were better than we expected, due to strong demand for our proprietary thermal IC test handlers. The capacity-driven side of our test handling business, and we believe the ATE industry in general, was weak and we expect this condition to continue at least through the first quarter."

Donahue concluded, "2004 was like a roller coaster, with orders rising sharply during the first two quarters from Q4 2003 levels, dropping more than one-third during Q3 and rebounding in the fourth quarter. In this challenging environment, we improved our competitive position, expanded the customer base for our industry-leading thermal tools, returned to profitability and maintained a strong, debt-free balance sheet. We plan to continue to make significant investments in new product development initiatives, while controlling discretionary spending in light of uncertain near-term business conditions." Cohu's Board of Directors approved a quarterly cash dividend of \$0.05 per share payable on April 29, 2005 to shareholders of record on March 15, 2005. The Board of Directors also approved a change in the Company's fiscal year end from December 31 to a 52-53 week fiscal year ending on the last Saturday in December. The Company's 2005 fiscal year will end on December 31, 2005 and the first quarter of 2005 will end on March 26.

Certain matters discussed in this release including statements concerning Cohu's expectations of industry conditions and 2005 operations are forward-looking statements that are subject to risks and uncertainties that could cause actual results to differ materially from those projected or forecasted. Such risks and uncertainties include, but are not limited to, the concentration of our revenues in a limited number of customers; intense competition in the semiconductor test handler industry; inventory write-offs; failure to obtain customer acceptance and recognize revenue; the cyclical and unpredictable nature of capital expenditures by semiconductor manufacturers; Cohu's ability to convert new products under development into production on a timely basis, support product development and meet customer delivery and acceptance requirements for next generation equipment; difficulties in integrating acquisitions and new technologies and other risks addressed in Cohu's filings with the Securities and Exchange Commission including the most recently filed Form 10-K and Form 10-Q. Cohu assumes no obligation to update the information in this release.

Cohu is a leading supplier of test handling solutions used by the global semiconductor industry as well as a supplier of closed circuit television, metal detection and microwave communications equipment.

Cohu will be conducting their conference call on Thursday, February 3, 2005 at 2:00 p.m. Pacific Time. The call will be webcast at www.cohu.com. Replays of the call can be accessed at www.cohu.com.

[Full Press Release including Consolidated Statements of Operations and Consolidated Balance Sheets](#)

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